



October 21, 2009 11:05 AM Eastern Daylight Time

## **Yoko Otani, Former Citigroup Senior Banker and Credit Officer, Joins Promontory Financial Group**

WASHINGTON--([BUSINESS WIRE](#))--Promontory Financial Group, the premier global consulting firm for financial services companies, has named Yoko Otani Special Adviser.

Ms. Otani will provide strategic advice for banks and non-banks on balance sheet management, capital plans and liquidity strategies.

“Yoko is a tremendous addition to our growing team,” said Eugene A. Ludwig, Promontory Financial Group’s Founder and CEO. “She brings nearly 30 years of money-center bank experience, is highly regarded and has impeccable credentials as a banker.”

Over the past 27 years, Ms. Otani has worked for Citigroup and its predecessor companies in various capacities. Most recently, she was a managing director in Citigroup’s global corporate and investment bank where she managed top-tier, global relationships with banks, specialty finance, asset management and major public sector institutions. The unit generated more than \$200 million in annual revenue worldwide.

“In the financial institutions space, Promontory is a leader around the world,” Ms. Otani said. “There is great potential for Promontory to grow further, and I want to be part of this exciting stage and help the firm continue its expansion.”

Ms. Otani joined Citicorp in 1982, heading the banking company’s corporate treasury desk, managing its funding and asset-liability programs including \$25 billion in outstanding debt and capital instruments. In 1991 she moved to the banking group where she focused on working with US, Japanese and European financial institutions in North America. Ms. Otani was named managing director and credit officer in 1994, and in 2000 she was promoted to senior banker and senior credit officer.

Ms. Otani received a bachelor’s of arts degree in East Asian studies and history from Barnard College, Columbia University, and an MBA in finance from New York University. She completed Citigroup’s senior risk, credit and executive leadership programs and holds a Series 7 and 63 licenses. She is also fluent in Japanese.

Ms. Otani joins a unique team of professionals at Promontory that includes former senior financial services regulators and executives. Promontory provides strategic advice and assistance to financial companies worldwide, with a particular focus on developing practical solutions to address regulatory, risk, compliance, capital, governance, and liquidity issues. Promontory also performs high-level due diligence.

Promontory Financial Group, headquartered in Washington, D.C., is the premier global consulting firm for financial services companies. Promontory has offices in New York and San Francisco, and affiliate offices in London, Milan, Paris, Singapore, Sydney, Toronto and Tokyo. Mr. Ludwig, former U.S. Comptroller of the Currency, founded Promontory in 2001. Visit us on the web at [www.promontory.com](http://www.promontory.com)